

# MATCHING TALENT TO THE MISSION

### OUR DISTINCT APPROACH

Traditional executive search firms focus on resumes, keywords, and track records.

We go deeper.

## We align talent with your business goals and context, considering:

#### **Inflection Point**

Is your company scaling, pivoting, restructuring, or expanding into new markets?

#### **Business Needs**

We map talent to short and long-term business objectives, not just job descriptions.

### Leadership Philosophy

We match candidates to your vision, values, and ways of working.

### **Growth Trajectory**

Whether steady expansion or rapid transformation, we find leaders built for the journey ahead.

### HOW WE DO IT

We take a consultative approach to search, ensuring every hire supports your business trajectory

we deliver deeply aligned hires

### Stakeholder Deep Dive

We conduct in-depth interviews with key leaders to uncover the strategic and cultural nuances of the role.

### **Bespoke Vetting Rubric**

We design a custom evaluation framework based on both tangible (skills, experience) and intangible (mindset, adaptability) factors.

### Strategic Search & Outreach

We go beyond Linkedin and other network platforms to engage high-impact leaders through our extensive network.

### **Precision Matching**

We present only the most aligned candidates, ensuring a high success rate and minimal wasted time for your team.

### **Seamless Hiring Experience**

We manage the process from introduction to negotiation, ensuring a frictionless and positive experience for both client and candidate.

### **OUR SPECIALIZED EXPERTISE**

### Marketing/Product/Digital Leadership/Al Transformation/Data & Cybersecurity

Head of Operations

Creative Strategy,

Head Marketing

Content Strategy

Insights & Analytics

Chief Operating Officer

Chief Marketing Officer

Product Design

Product Strategy

Product Management

Head Customer Experience

Head Growth

Business Development Lead

Digital Strategy

Head Product Design

Chief Data Officer

Head of Digital

Web Ops

Cybersecurity

Ecommerce

Head of Innovation

Al Implementation

### **OUR CLIENTS**

**PROPHET** 

ESTĒE LAUDER

WEBER SHANDWICK

JPMorganChase

**Hugo&Cat** 







RALPH LAUREN







Realm<sub>+</sub>+

correlation. · one





### **WORKING WITH V-6**

Our clients don't just find the executive talent they need—they find transformative leaders who drive exceptional results from day one.

"Working with Venture-6 was seamless. Annette and Emily are experts in digital and strategic talent, delivering leadership candidates perfectly aligned with our vision. Their thorough vetting process ensures quality over quantity, and their professionalism and agility set them apart. Thanks to their expertise, our leadership team has thrived"

Nick Lawrence

Managing Director North America, IPG

### **SEARCH MODELS**

We offer two executive search models designed to fit your hiring needs, timeline, and budget—without compromising on quality

#### **RETAINED SEARCH:** END-TO-END EXECUTIVE HIRING

**Comprehensive & consultative:** we manage the entire search process, from stakeholder discovery to final offer negotiation

**Top-tier talent:** we identify candidates who align with your business context, leadership philosophy, and growth stage—not just job descriptions

**Results-driven & efficient:** our targeted approach ensures faster, higher-quality hires, reducing time-to-placement and long-term hiring costs

**Investment:** a flat fee based on the candidate's first-year salary

**Guarantee period:** 4 months

#### **SOURCING MODEL:** DELIVERY OF TALENT PIPELINE

**High-Quality Candidates, Lower Cost:** We handle the heavy lifting of sourcing, delivering vetted candidates available to interview at your discretion

**You Own the Hiring Process:** You manage interview scheduling, process and final negotiations

**Budget-Friendly & Scalable:** Ideal for companies seeking top talent without the full-service search commitment

**Investment:** \$2K per interviewed candidate, if you hire a candidate from the pipeline, a \$10K placement fee will be added.

\* 94% of clients make a hire with our sourcing model. Avg. total fee is \$20K

## BIOS



As the Principals of Venture-6, Annette and Emily form a powerhouse team that balances rigorous methodology with intuitive understanding.

#### **Annette Eskenazi, Principal**

Annette founded Venture-6 in 2012, building a go-to resource for high-impact agency and innovation talent. She began her career in global technology consultancy, playing a pivotal role in establishing her firm's London office, before serving as Managing Director for a leading technology and marketing search firm in NYC.

Annette believes hiring the right talent is about more than candidate profiles —it's about understanding underlying business needs, and the chemistry that fuels success.

Annette brings an international lens to talent and business, having worked across global hubs—including New York, San Francisco, Miami, London, and earning an MA in Marketing from University of Barcelona.



## BIOS



#### **Emily Stowe, Principal**

Emily has been helping high-growth companies secure leading talent for two decades. Before joining Venture-6 in 2015, she led executive search practices for two national firms and built a consulting practice advising startup founders on hiring strategies and employer branding.

At Venture-6, Emily excels at identifying talent that addresses the operating context and business goals of our clients. She is an expert in designing search strategy and process, delivering robust talent pipelines while ensuring clarity and alignment at every step.

She brings a keen interest in how technology is reshaping talent strategy and is the author of the Al-Curious newsletter on Substack.



## THANK YOU!



venture-6.com